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## HOSPITALITY RESERVATION MANAGEMENT



# The Company

AXIA Hospitality specializes in hotel sales & reservations management. The company manages, handles and carries out the sales and the reservations of hotels in all phases of operation, both online and offline, focusing on increasing **room occupancy and ADR as well maximizing revenue** so as to achieve:

- brand recognition,
- high gross profit margins and
- commercial value of a hotel business

AXIA Hospitality offers its services to a wide range of properties, from city hotels and summer/winter resorts regardless the size or the category.

AXIA Hospitality is an awarded company (Tourism Awards & Hospitality Awards 2016, 2017, 2018) for its innovative business model and products, such as "Hands Free Hotelier", an autonomous hotel product which combines sales, reservations and digital marketing.

#### **Snapshot of Facts**

- o Currently 70 properties with sales and reservations management contract
- o Presence in 15 destinations throughout Greece
- o Leading company specialized in sales and reservations management
- Operating 3 among the 5 top performing hotel assets in Greece in terms of RevPAR





S M A L L LUXURY HOTELS

OF THE WORLD



#### 12 Suites | Plaka District | Athens

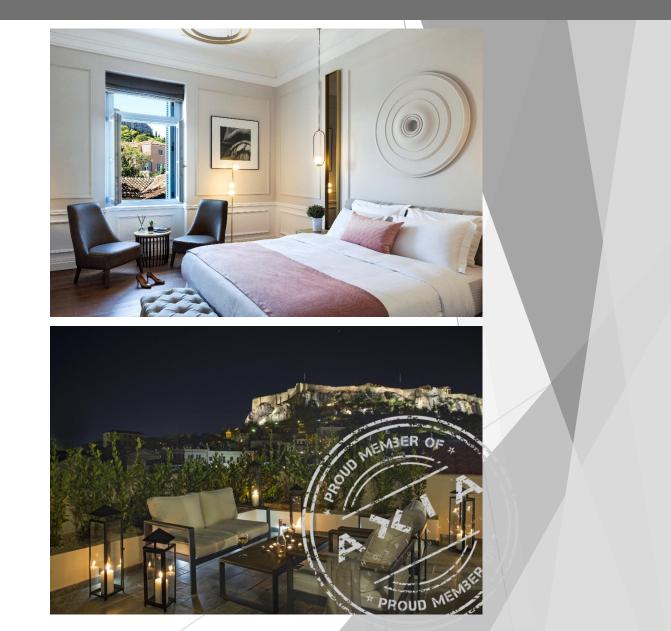


























#### 4 Villas | Athens | Athens



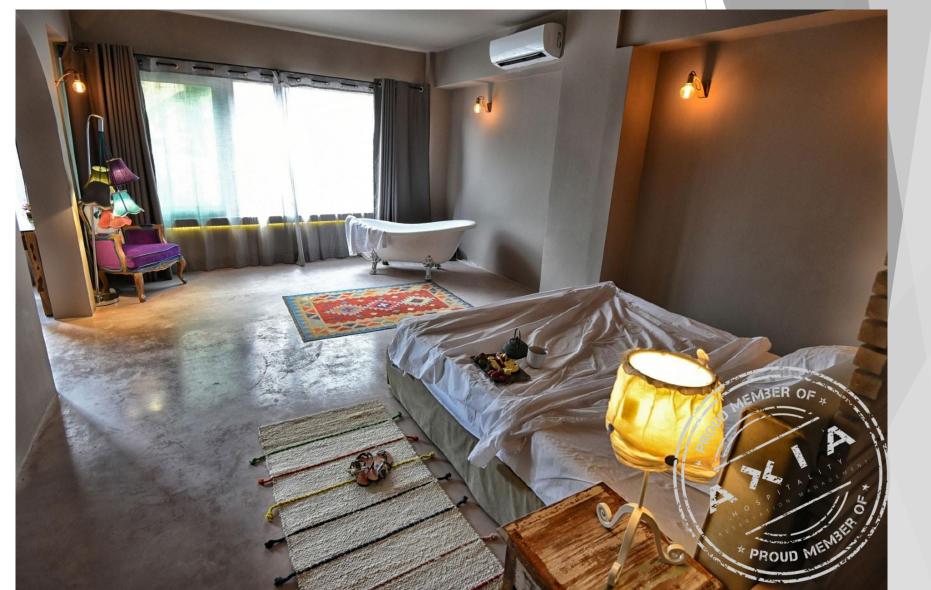
0 Andronis ATHENS

#### 4 Villas | Athens | Athens



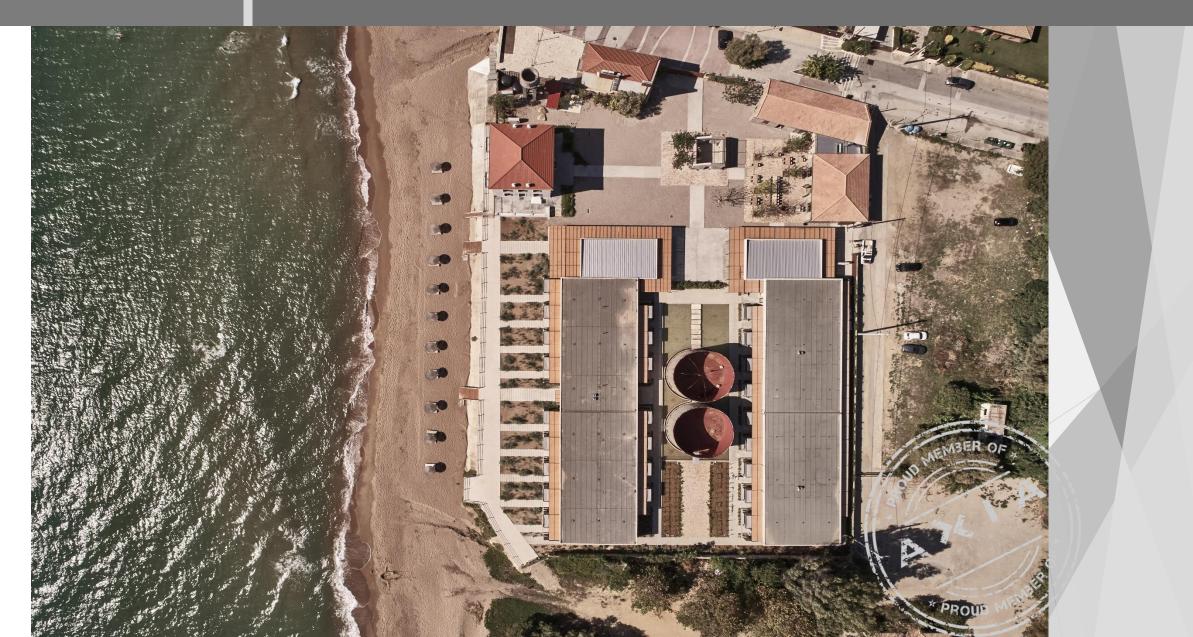






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#### 34 Wine Tank Suites & 1 Beachfront Villa | Kourouta | Peloponnese



#### ••• DEXAMENES seaside hotel

#### 34 Wine Tank Suites & 1 Beachfront Villa | Kourouta | Peloponnese





#### 52 Rooms & Suites | Monemvasia | Peloponnese





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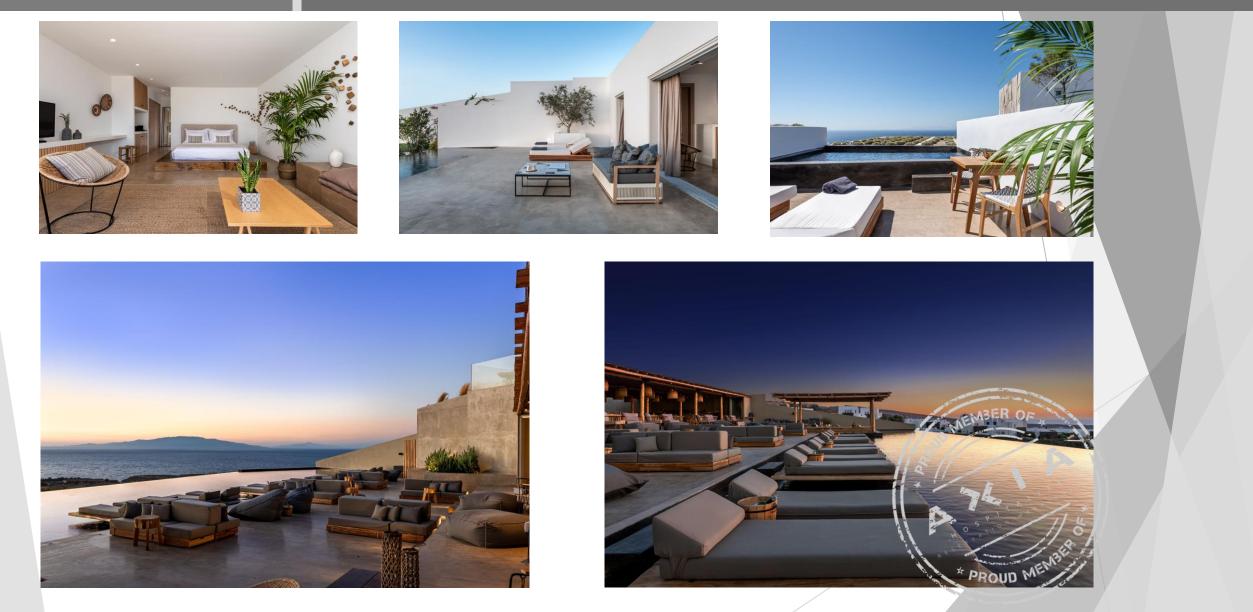








#### 52 Suites & Villas | Oia | Santorini



SAĬNT



SAĬNT

16 Suites | Oia | Santorini









Andronis luxurysuites

#### 25 Villas | Oia | Santorini



Andronis luxurysuites

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#### 25 Villas | Oia | Santorini



Andronis Boutique Hotel



C Andronis Boutique Hotel

#### 23 Rooms | Oia | Santorini



Alta Mare by Andronis

#### 12 Rooms | Oia | Santorini



2 Alta Mare by Andronis

#### 12 Rooms | Oia | Santorini





#### 5 Rooms | Fira | Santorini





5 Rooms | Fira | Santorini









#### 25 Rooms | Imerovigli | Santorini





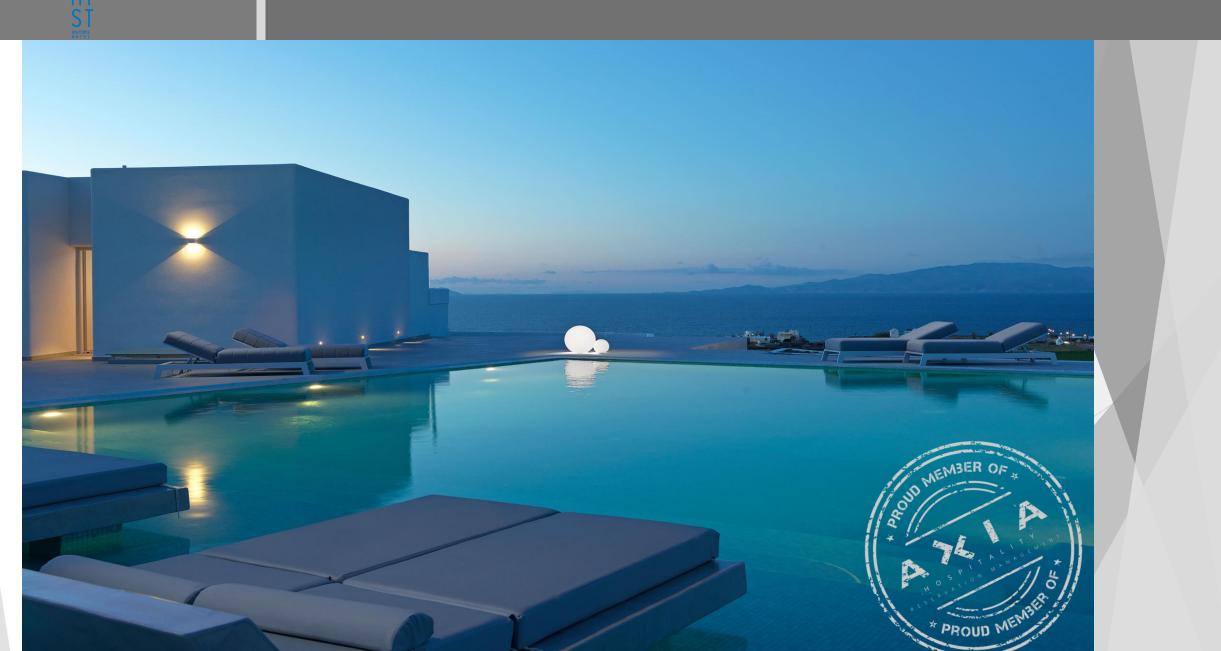




#### 5 Villas Complex | Oia | Santorini







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#### Luxury Boutique Hotel | Tholos | Santorini



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#### 37 Rooms & Suites & 1 Villa | Agios Stefanos | Mykonos





#### 37 Rooms & Suites & 1 Villa | Agios Stefanos | Mykonos









#### ( PATMO) AKTI <u>\* \* \*</u> \* \* suites & spa

#### 5\* All Suites & Spa Hotel | Grikos Bay | Patmos



# PATMO AKTI

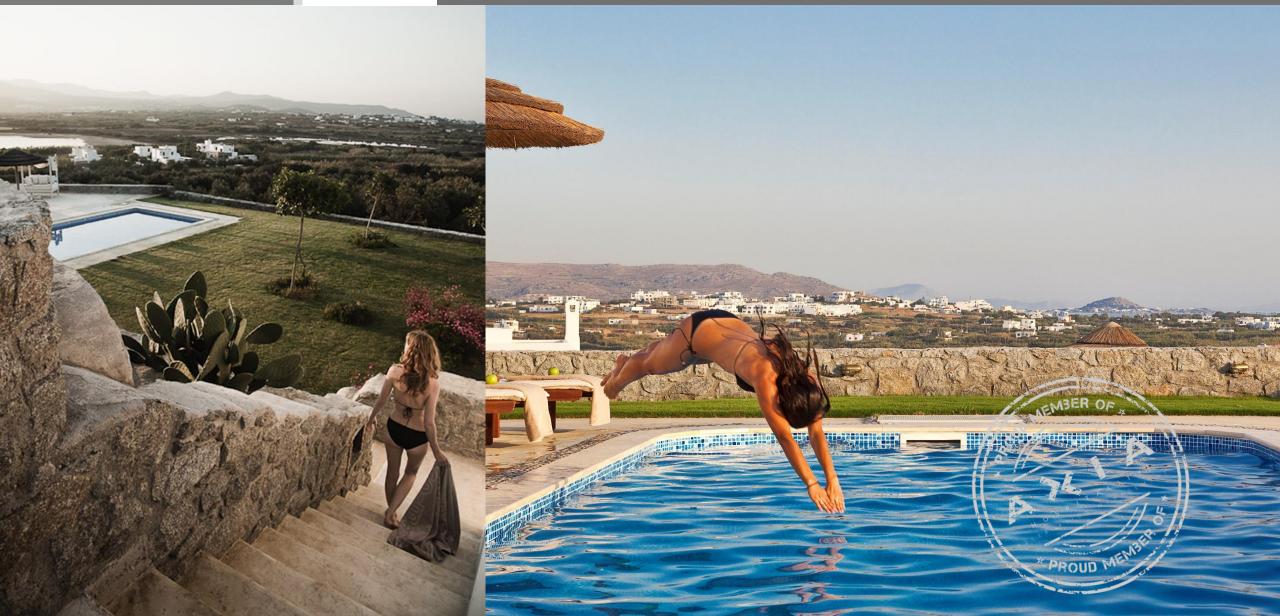
#### 5\* All Suites & Spa Hotel | Grikos Bay | Patmos







#### 16 Suites & Villas Complex | Stelida | Naxos





#### 16 Suites & Villas Complex | Stelida | Naxos





#### 10 Luxury Suites | Plaka | Naxos





#### 10 Luxury Suites | Plaka | Naxos



#### 46 Rooms & Suites | Parasporos | Paros







#### 46 Rooms & Suites | Parasporos | Paros



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